

台達電子2020年第二季財報法人說明會

線上Q&A說明

- 會議將於 [7/30 15:00](#) 準時開始
- 與會者可於線上進行提問
- 提問前請先輸入您所屬的代表機構及姓名
- 如無法線上提問，請聯絡技術團隊：(02)8797-2088 # 5074

Delta Electronics, Inc.

Q2 2020 Results Analyst Meeting

Instructions of online Q&A

- [The meeting will start at 15:00, July 30](#)
- Participants may raise your questions via textbox
Please identify your name and company before asking questions
- Please contact our IT team should you encounter any technical issues: (02)8797-2088 # 5074



Delta Electronics, Inc. Q2 2020 Results

台達電子2020年第二季財報法人說明會

30 July 2020



- **The financial numbers hereby are based on International Financial Reporting Standards (IFRS)**

本簡報財務數字係根據國際財務報導準則編製

- **Cumulative consolidated numbers were reviewed by CPA**

合併數字經會計師查閱簽證



Q2 2020 Financial Results

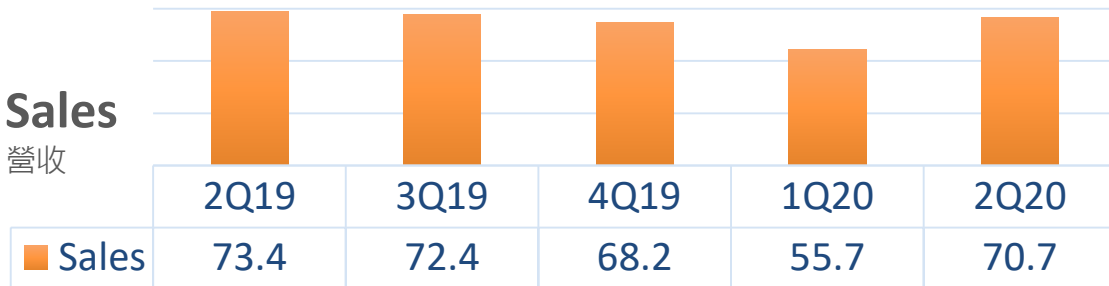
2020年第二季結算數字

Sales Revenues & Gross Profits

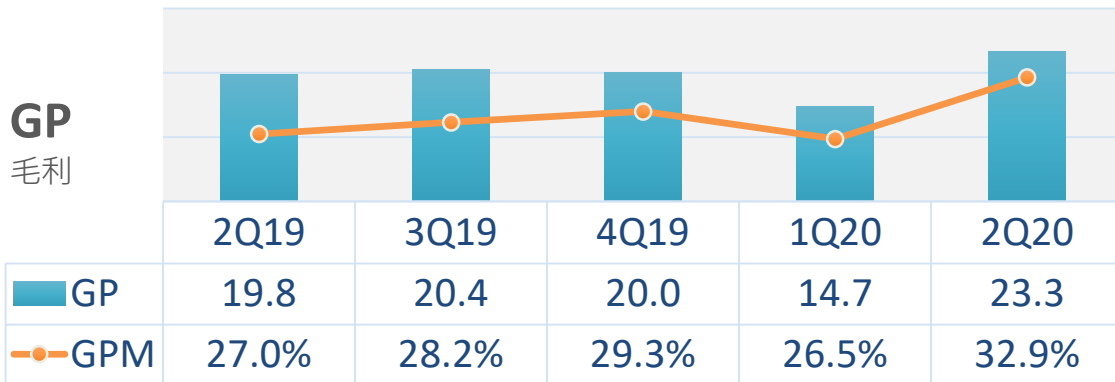
合併營收及毛利

NT\$ billion
新台幣十億元

Sales
營收



GP
毛利

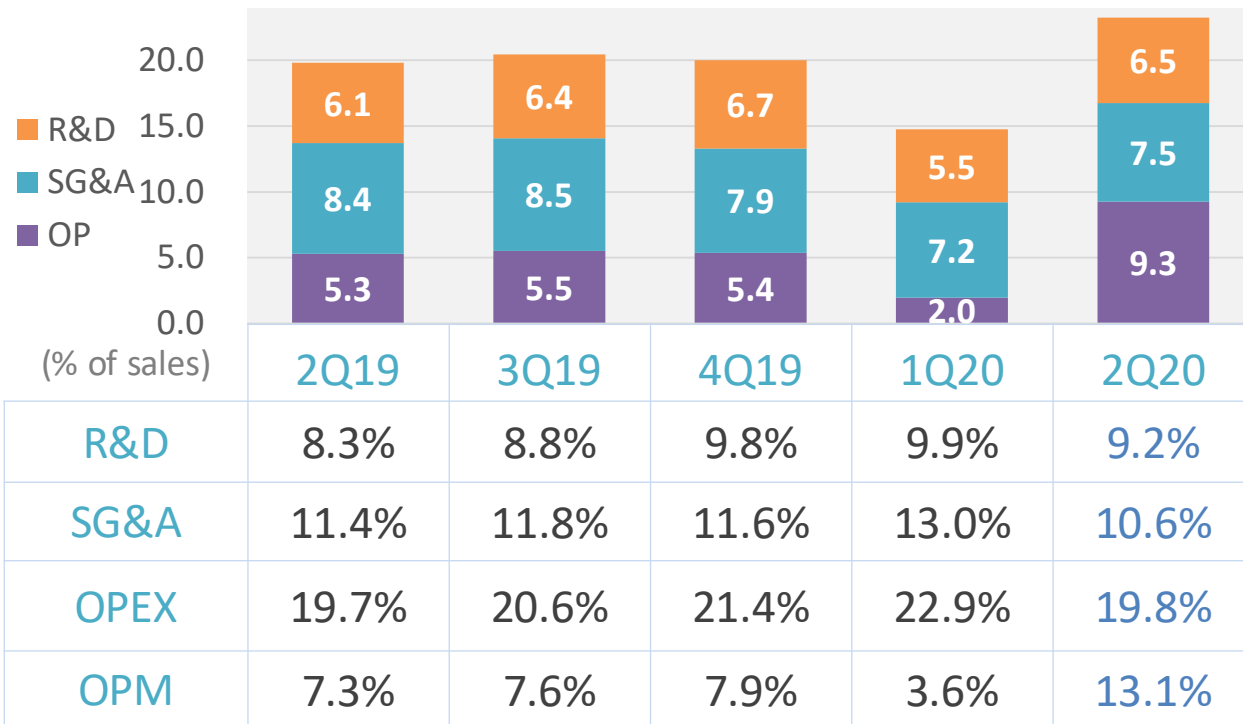


| | y/y 年對年 | q/q 季對季 |
|-------------|------------|------------|
| Sales 營收 | -4% | +27% |
| GP 毛利 | +17% | +58% |

Operating Profits & Expenses

營業淨利及費用

NT\$ billion
新台幣十億元

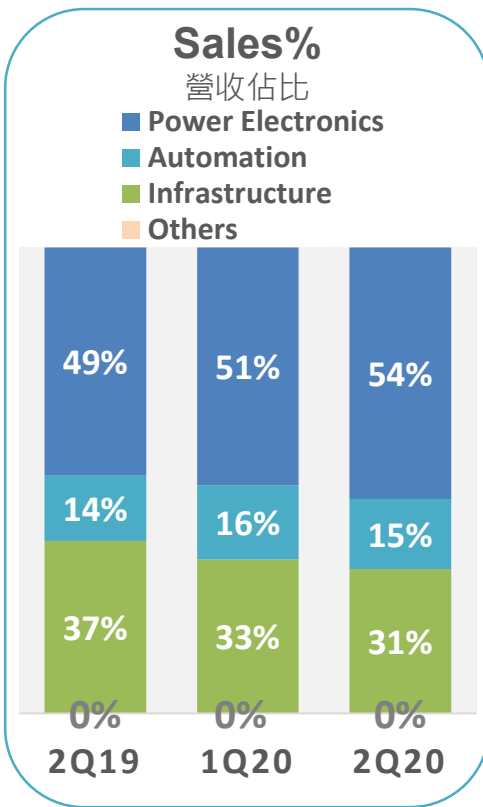


| | y/y 年對年 | q/q 季對季 |
|---------------|------------|------------|
| R&D 研發費用 | +6% | +17% |
| SG&A 銷管費用 | -10% | +3% |
| OPEX 總營業費用 | -3% | +9% |
| OP 營業淨利 | +73% | +368% |

Performance by Segment

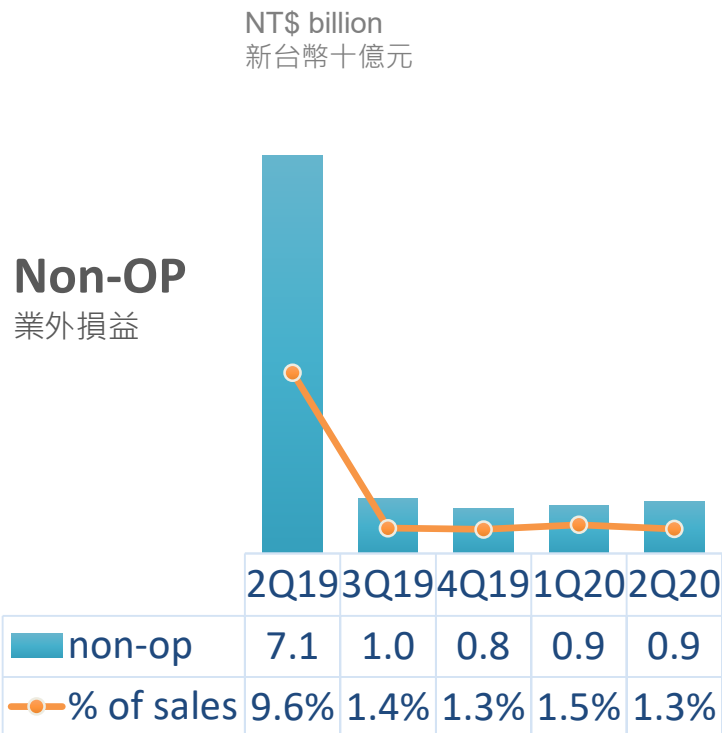
主要部門表現

| NT\$ million 新台幣百萬元 | Sales | | Profits | | | |
|-----------------------------|------------|------------|------------|------------|------|--------|
| | y/y 年對年 | q/q 季對季 | y/y 年對年 | q/q 季對季 | | |
| Power Electronics 電源及零組件 | 37,849 | +4% | +32% | 6,511 | +59% | +160% |
| Automation 自動化 | 10,519 | +6% | +24% | 1,450 | +54% | +166% |
| Infrastructure 基礎設施 | 22,285 | -18% | +21% | 2,606 | +40% | +3038% |



Non-operating Profits

業外損益



| NT\$ million 新台幣百萬元 | 2Q19 | 1Q20 | 2Q20 |
|--|--------------|------------|------------|
| Gain on disposal of investment 處分投資損益 | 5,909 | (85) | 8 |
| Interest income 利息收益 | 34 | 50 | 48 |
| FX income 匯兌損益 | 115 | 376 | 40 |
| Others 其他 | 1,015 | 516 | 833 |
| Total 合計 | 7,073 | 857 | 929 |

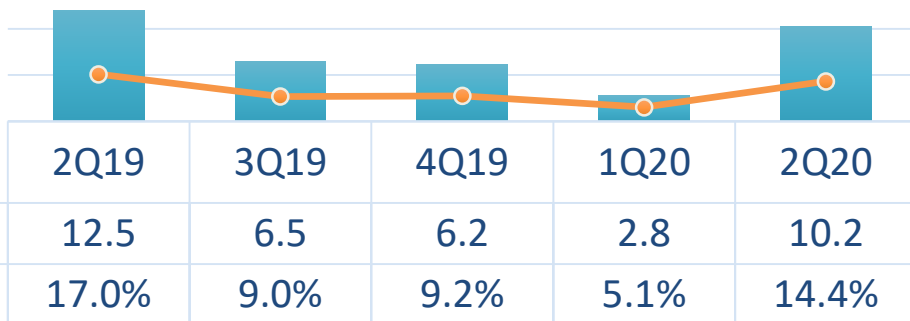
Profits before Tax v.s EBITA

稅前淨利及息稅折舊及攤銷前利潤

Profits before tax

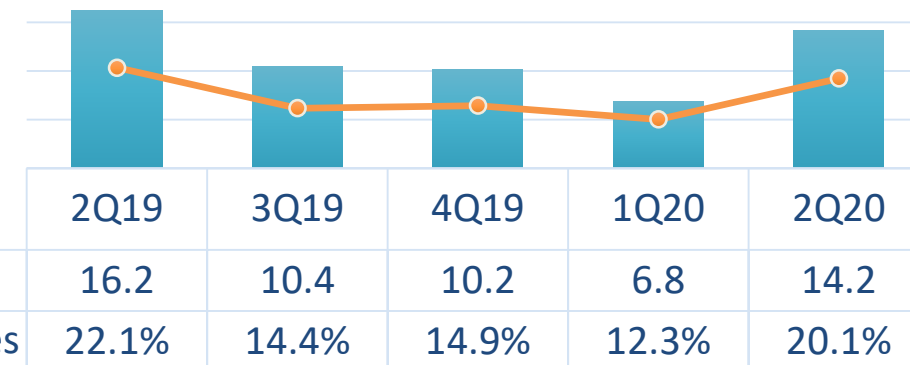
稅前淨利

NT\$ billion
新台幣十億元



EBITA

息稅折舊及攤銷前利潤



| | y/y 年對年 | q/q 季對季 |
|----------------------------|------------|------------|
| Profits before tax 稅前淨利 | -18% | +259% |
| EBITA 息稅折舊及攤銷前利潤 | -13% | +107% |

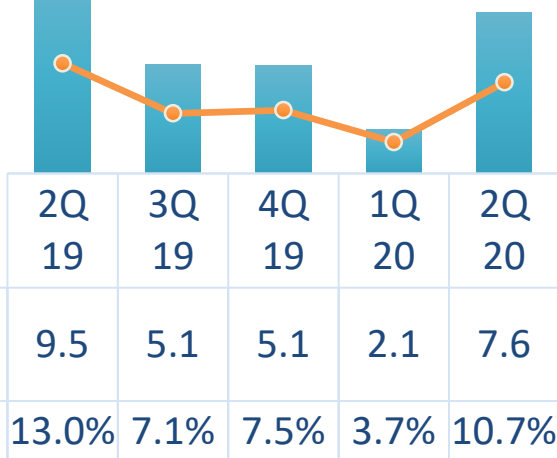
Net Profits after Tax

稅後淨利

Net profits after tax

稅後淨利

NT\$ billion
新台幣十億元

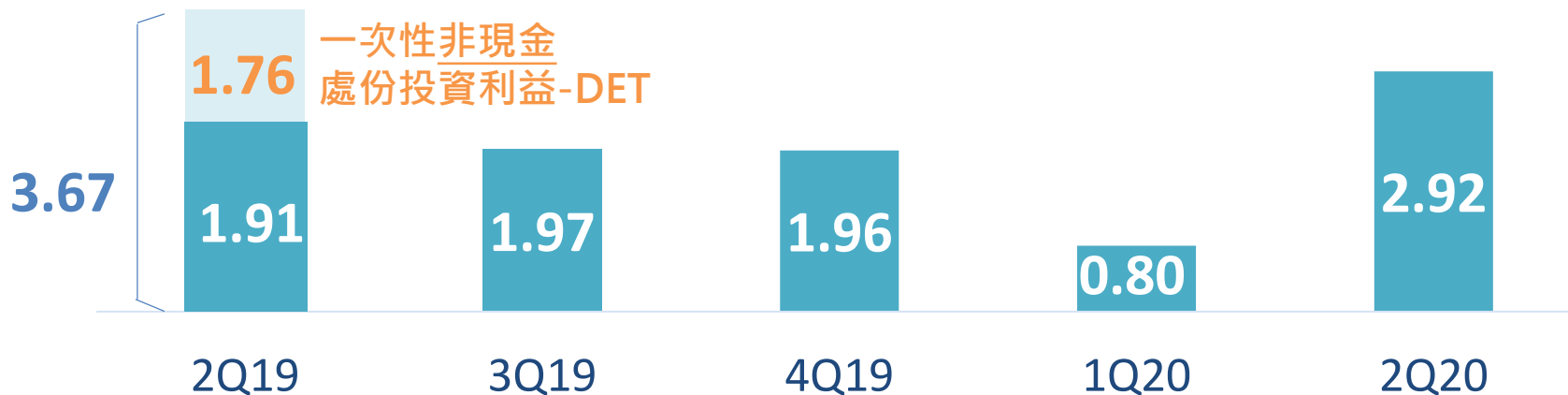


| | | | | | |
|-----------------------|-------|------|------|------|-------|
| Net profits after tax | 9.5 | 5.1 | 5.1 | 2.1 | 7.6 |
| % of sales | 13.0% | 7.1% | 7.5% | 3.7% | 10.7% |

| | y/y | q/q |
|-----------------------|------|-------|
| Net profits after tax | -20% | +268% |

| NT\$ million 新台幣百萬元 | 2Q19 | 1Q20 | 2Q20 |
|--------------------------------------|--------------|--------------|--------------|
| Profit before income tax 稅前淨利 | 12,442 | 2,837 | 10,194 |
| Income tax 所得稅 | (2,425) | (608) | (2,073) |
| Non-controlling interest 非控制權益 | (487) | (162) | (524) |
| Net profit after tax 稅後淨利 | 9,530 | 2,067 | 7,597 |

Unit: NT\$
新台幣元



*EPS based on shares outstanding of 2,598 million.

每股盈餘之設算基於在外流通股數25.98億股。



1H 2020 Financial Results

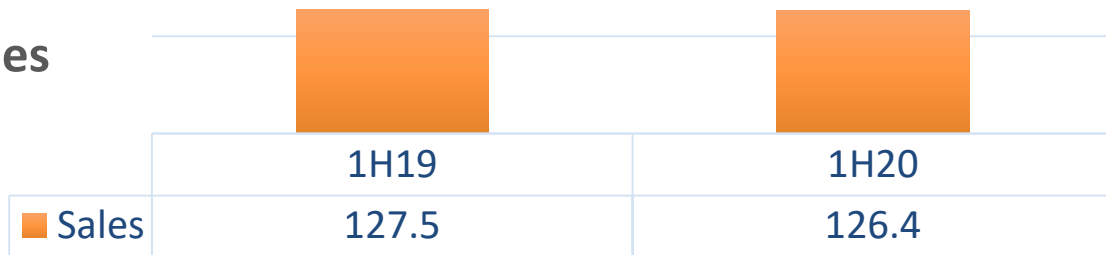
2020年上半年結算數字

Sales Revenues & Gross Profits

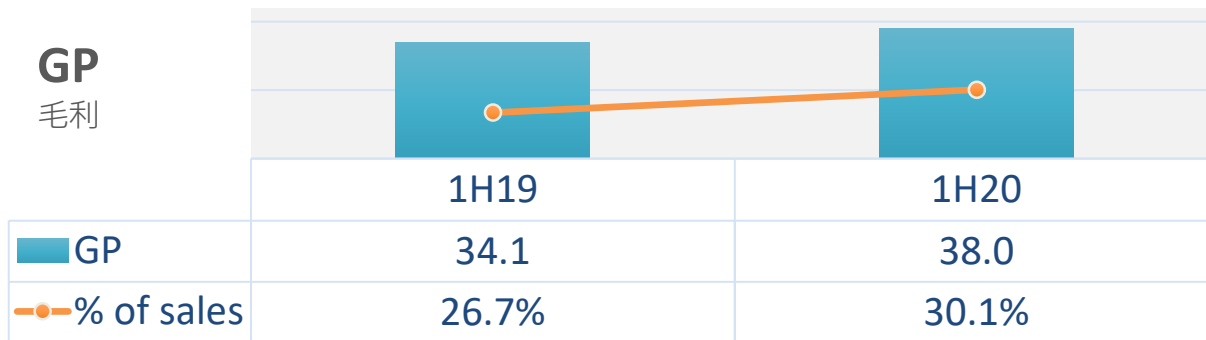
合併營收及毛利

NT\$ billion
新台幣十億元

Sales
營收



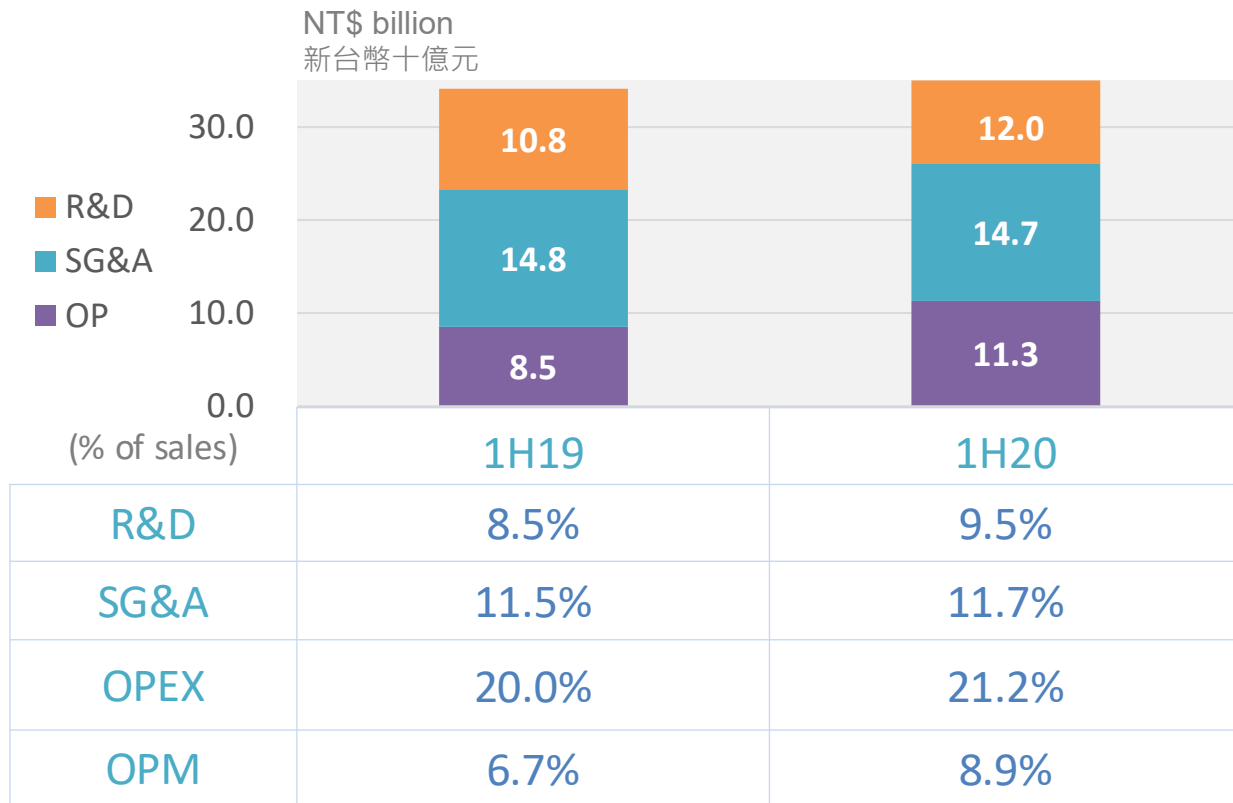
GP
毛利



| | 1H19 | y/y 年對年 |
|--------------------|------|------------|
| Sales 營收 | | -1% |
| GP 毛利 | | +12% |

Operating Profits & Expenses

營業淨利及費用

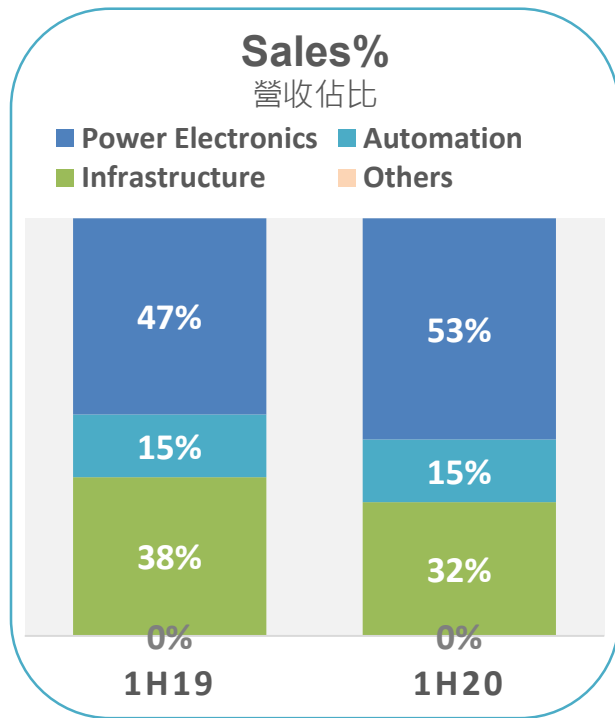


| 1H20 | y/y 年對年 |
|---------------|------------|
| R&D 研發費用 | +11% |
| SG&A 銷管費用 | -1% |
| OPEX 總營業費用 | +5% |
| OP 營業淨利 | +32% |

Performance by Segment

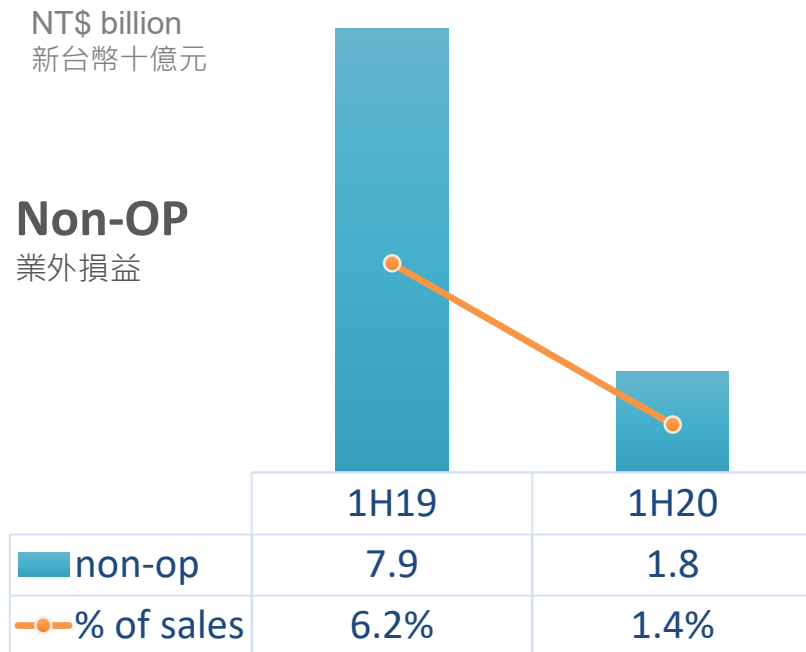
主要部門表現

| NT\$ million 新台幣百萬元 | Sales | | Profits | |
|-----------------------------|--------|------------|---------|------------|
| | 1H20 | y/y 年對年 | 1H20 | y/y 年對年 |
| Power Electronics 電源及零組件 | 66,486 | 11% | 9,018 | +44% |
| Automation 自動化 | 19,015 | 3% | 1,995 | +15% |
| Infrastructure 基礎設施 | 40,750 | -17% | 2,689 | -15% |



Non-operating Profits

業外損益



| NT\$ million 新台幣百萬元 | 1H19 | 1H20 |
|---------------------------|--------------|--------------|
| Investment income 投資損益 | 5,813 | (77) |
| Interest income 利息收益 | 128 | 98 |
| FX income 匯兌損益 | 203 | 416 |
| Others 其他 | 1,738 | 1,349 |
| Total 合計 | 7,882 | 1,786 |

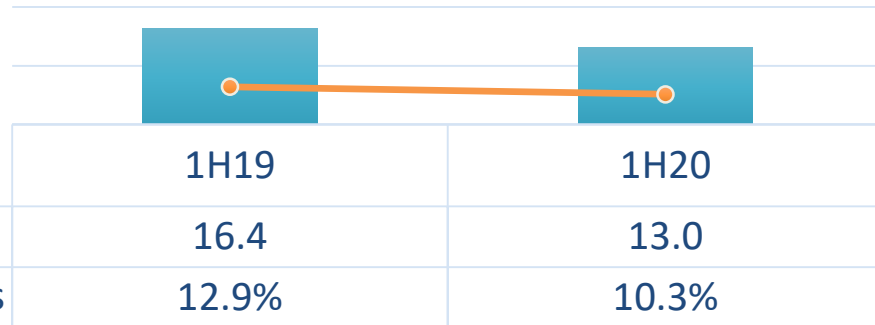
Profits before Tax v.s EBITA

稅前淨利及息稅折舊及攤銷前利潤

Profits before tax

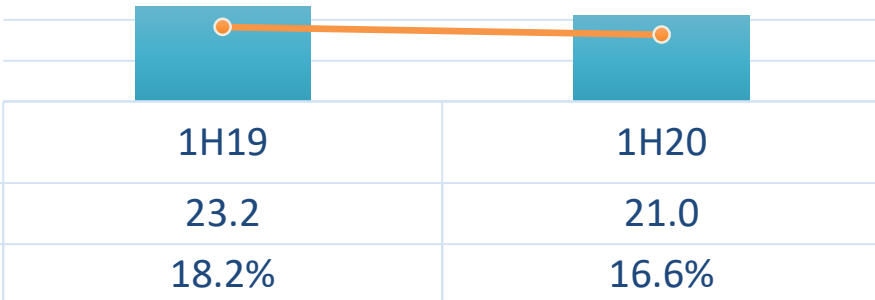
稅前淨利

NT\$ billion
新台幣十億元



EBITA

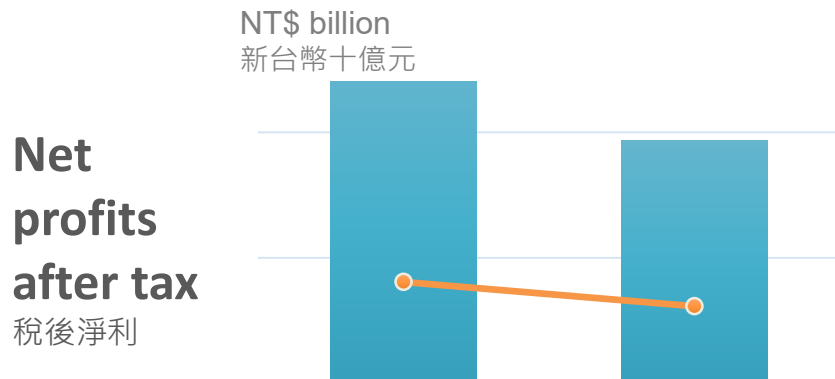
息稅折舊及
攤銷前利潤



| | 1H19 | y/y 年對年 |
|----------------------------|------|------------|
| Profits before tax 稅前淨利 | | -20% |
| EBITA 息稅折舊及攤銷前利潤 | | -10% |

Net Profits after Tax

稅後淨利

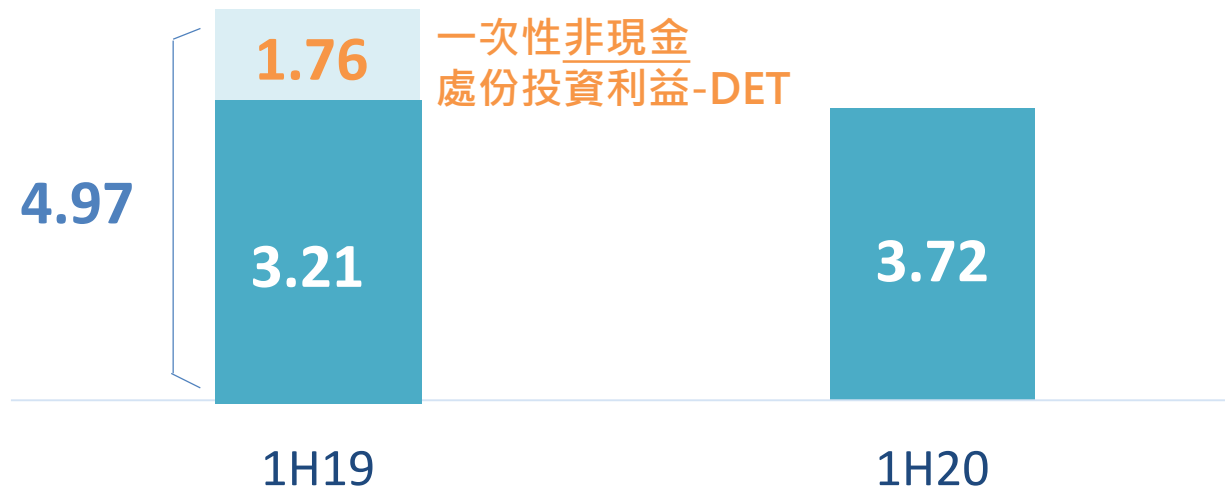


| | 1H19 | 1H20 |
|-----------------------|-------|------|
| Net profits after tax | 12.9 | 9.7 |
| % of sales | 10.1% | 7.7% |

| 1H20 | y/y |
|-----------------------|------|
| Net profits after tax | -25% |

| NT\$ million 新台幣百萬元 | 1H19 | 1H20 |
|--------------------------------------|---------------|--------------|
| Profit before income tax 稅前淨利 | 16,390 | 13,031 |
| Income tax 所得稅 | (2,914) | (2,681) |
| Non-controlling interest 非控制權益 | (574) | (685) |
| Net profit after tax 稅後淨利 | 12,902 | 9,665 |

Unit: NT\$
新台幣元



*EPS based on shares outstanding of 2,598 million
每股盈餘之設算基於在外流通股數25.98億股。



電源及零組件
Power Electronics

- **Power supplies**
電源供應器
- **Fans & thermal**
風扇及散熱管理
- **Passive components**
被動元件
- **On-board EV solutions**
汽車電子



自動化
Automation

- **Industrial automation**
工業自動化
- **Building automation**
樓宇自動化



基礎設施
Infrastructure

- **ICT infrastructure**
資通訊基礎設施
 - ✓ **Telecom power**
通信電源
 - ✓ **Datacenter solutions**
資料中心解決方案
 - ✓ **Networking**
網通系統
- **EIS infrastructure**
能源基礎設施
 - ✓ **Off-board EV charger**
電動車充電設備
 - ✓ **Renewable energy**
可再生能源
 - ✓ **Display**
視訊系統
 - ✓ **Medical & industrial power**
醫療及工業電源

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